



WELSH

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Contact:
Jenny Erasmus, Marketing Manager
Welsh Companies, 952.897.7756

LANGE AWARDED PRESTIGIOUS CCIM DESIGNATION OCTOBER 18 AT MEETINGS IN SAN ANTONIO

Minneapolis, MN (October 25, 2007) Tracey Lange, Vice President, Director of Asset Management, was awarded the Certified Commercial Investment Member designation (CCIM) by the CCIM Institute, one of the nation's leading commercial real estate associations. The designation was awarded during Institute business meetings October in San Antonio, Texas.

Lange was among 426 commercial real estate professionals who earned the designation October 18 by passing the Institute's Comprehensive Examination, the final element in the designation process.

The CCIM designation is awarded to commercial real estate professionals upon successful completion of a graduate-level education curriculum and presentation of a portfolio of qualifying industry experience. The curriculum addresses: financial analysis, market analysis, user decision analysis and investment analysis – the cornerstones of commercial investment real estate. CCIMs are recognized experts in commercial real estate brokerage, leasing, asset management, valuation and investment analysis.

The CCIM business network encompasses 1,000 markets throughout North America, Asia, Europe and the Caribbean. Of the estimated 125,000 commercial real estate practitioners in North America, more than 9,400 currently hold the CCIM designation. CCIM Designees include professionals who work in brokerage, investment and development, the corporate environment, property management, appraisal and related segments of commercial real estate. An additional 8,600 professionals are pursuing the designation as Institute candidates.

Lange joined Welsh in 1999 and has more than 20 years of professional real estate experience. As Vice President, Director of Asset Management, she oversees the operations of the Asset Management division and a team responsible for 14 million square feet of the Welsh-owned portfolio. Lange holds a Bachelor of Science Degree in Business Administration from the University of Minnesota, is an active member in

the National Association of Industrial and Office Properties (NAIOP), and was recently named among the 2007 Top Women in Finance by Finance and Commerce newspaper.

The Chicago-based CCIM Institute is an affiliate of the National Association of Realtors® and is the governing body of the largest commercial real estate network in the world. Visit www.ccim.com to learn more, or call 800-621-7027.

Welsh is a full-service commercial real estate company headquartered in the Twin Cities with regional offices in Bloomington, Minneapolis and St. Paul; Chicago, Illinois; St. Louis, Missouri and Detroit, Michigan. The Welsh organization consists of more than 300 professionals whose expertise extends into every aspect of commercial real estate including office, industrial and retail brokerage, corporate services, property management, facility management, construction, community development services, architecture, development, mortgage banking and investment services. The brokerage division, NAI Welsh, is an affiliate of NAI Global, a multinational network of skilled commercial real estate professionals strategically located in 350 markets worldwide. To learn more about Welsh, go to www.welshco.com.

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