



952.837.3071 direct | staylor@welshco.com

## Susan Taylor Assistant Vice President

Susan Taylor is a talented, experienced property manager with over 20 years of commercial property management experience and a keen understanding of the complexities of managing real estate assets so that they function at the highest levels of efficiency and profitability.

Currently, Susan oversees a select group of ten Welsh property managers who are responsible for office, retail and industrial portfolios totaling 6 million square feet. She uses her years of experience and her effective communication skills to manage, mentor and develop this group of managers. Susan was instrumental in developing and implementing the department's policies and procedures and ensures consistency of operations and management throughout the department's portfolio.

Susan began her career with Tooley & Company in Los Angeles, where she was responsible for all aspects of managing Class A office buildings, including the supervision of staff, vendors and contractors, lease administration and financial reporting. From 1988 to 1993, Susan managed a 500,000 square foot portfolio in Connecticut and Florida for Pequot Capital Ltd. In addition to staff supervision, Susan managed tenant relation and retention plans, coordinated leasing activities and coordinated all budgets and financial reports. In 1993, Susan became a Regional Operations Manager for The Principal Financial Group with property management and construction risk responsibility for eight million square feet of industrial, retail and office space. In 1995, Principal gave Susan the responsibility for a 44-story Class A office building in Des Moines.

### Education and Training

- Certified Property Manager (CPM) Designation, IREM
- Real Property Administrator (RPA) Designation, BOMA, 1992

### Professional Memberships

- Building Owners and Managers Association (BOMA)
- Institute of Real Estate Management (IREM)