



Jerry Gilman Assistant Vice President

As an Assistant Vice President for Welsh Companies, Jerry Gilman works closely with everyone in the Welsh organization. Jerry has more than 20 years of property management experience and is responsible for a large portfolio consisting of 15 office, industrial and retail properties throughout the Minneapolis/St. Paul area which contain more than 1,000,000 square feet.

Jerry's responsibilities at Welsh incorporate all aspects of both property and personnel management. Jerry maintains good customer relationships, while monitoring general tenant relations. He ensures that his properties are profitable and that all expenses are controlled. Jerry constantly updates client financial conditions by maintaining current financial analysis.

A leader in the property management division of Welsh Companies, Jerry assists in guiding the property management team which currently serves the needs of more than 1,500 tenants daily. Jerry believes in maintaining strong client relationships, and he works to ensure the satisfaction of all our clients. Jerry guarantees that all of the properties in his portfolio are functioning efficiently to sustain high levels of tenant satisfaction and tenant retention.

Prior to joining Welsh Companies, Jerry worked for Madison Marquette Realty Services as a Senior Property Manager.

Education and Training

- Bachelor of Arts, Accounting and Finance
Minnesota State University
- Certified Property Manager (CPM) Designation, IREM

Professional Memberships

- Building Owners and Managers Association (BOMA)
- Institute of Real Estate Management (IREM)
- Minnesota Shopping Center Association (MSCA)

Leadership Positions

- 2006 President, IREM

Representative Client List

- AEW Capital Management
- Principal Capital Management
- Thrivent Financial
- Port Authority of the City of St. Paul