



Shawn R. Smith Financial Analyst, WelshInvest

As a Financial Analyst, Shawn Smith supports the acquisitions, dispositions, asset management, and development departments of Welsh Companies by providing in-depth underwriting and feasibility studies on prospective commercial and multi-family transactions. His diligent research of the latest market trends and conditions also makes Shawn an integral part of the on-going analysis of the WelshInvest portfolio of properties.

Recently, Shawn assisted in the valuation of the entire WelshInvest portfolio and is currently assisting in the divesture of a Welsh-developed portfolio. He is analyzing various partnership and joint venture opportunities to help lead to the expansion and high performance of the portfolio.

Prior to joining Welsh, Shawn worked for Ramsey County's Department of Property Records and Revenues. He began with the County in 2005 as a Residential and Commercial Intern and was promoted to full-time Appraiser in the fall of 2006.

Education and Training

- Double Majored in Real Estate Studies and Marketing Management, University of St. Thomas, Opus College of Business

Professional Memberships

- University of St. Thomas Real Estate Alumni Association
- Active member of the National Association of Industrial and Office Properties (NAIOP) Developing Leaders Committee

Community Involvement

- Hope For The City Volunteer