



Robert B. Pounds scsm

SENIOR VICE PRESIDENT
Minneapolis-St. Paul



bob.pounds@colliers.com

EDUCATION

University of Florida

MEMBERSHIPS

Minnesota Shopping Center Association (MSCA)

International Council of Shopping Centers (ICSC)

National Association of Industrial and Office Properties (NAIOP)

AWARDS

Top Investment Sales Broker; 2003, 2004, 2007, 2008, 2009, 2010

Senior Certified Shopping Center Manager (SCSM), International Council of Shopping Centers

CONTACT DETAILS

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AREA OF EXPERTISE

With experience in commercial real estate spanning 24 years, Bob has been and continues to be a proven leader in his profession. Bob leads a team of professionals specializing in major investment transactions for single and multi-tenant retail, office, and industrial properties. Bob and his team have completed more than 100 sales transactions valued at \$1 billion in consideration.

Bob has consistently placed at the top level of Colliers International brokers and earned the Top Investment Sales Broker Award in 2003, 2004, 2007, 2008, 2009, and 2010. Bob and his team were selected to market Woodbury Lakes, a 305,000 square foot lifestyle center developed in 2005. This Class A retail property, comprised of 7 buildings and 42 tenants, had many complicated leases that presented challenges and threats to future cash flows. The team's efforts produced 12 offers and a successful closing in a span of 40 days.

Recently, Bob and team were selected to market One Financial Plaza, a 390,000 square foot CBD office tower. A buyer was selected and a successful closing occurred within 45 days.

Bob is a current director of the Minnesota Shopping Center Association (MSCA), and is the Central Division Operations Chair for the International Council of Shopping Centers.

LEADERSHIP

- Director, Minnesota Shopping Center Association
- Operations Chair, Central Division, International Council of Shopping Centers
- Commission Member, City of Woodbury, Economic Development Commission.