



## Doug Lance Regional General Manager

As Regional General Manager for WelshInvest, Doug Lance is responsible for all leasing functions for the Ohio portfolio as well as securing opportunities within the Ohio market to expand the portfolio through the acquisition of commercial properties. In addition, he oversees all third party management and operations staff that currently support the Ohio assets.

Doug brings more than 19 years of industry experience to WelshInvest, with extensive expertise in office and industrial leasing, acquisitions, property and asset management. Prior to joining Welsh, Doug held leadership positions with national and regional real estate companies such as First Industrial Realty Trust, New Boston Fund, Heitman Properties and Corporex Company. In the past three years, he has executed over 300 transactions totaling 4.5 million square feet and has been involved in the acquisition of six industrial parks in the Ohio market.

As a results-driven manager, Doug enjoys the fast paced commercial real estate environment and is highly involved with the brokerage communities in the Cincinnati, Columbus and Cleveland markets. His knowledge of the area and experience in the industry will help lead to the expansion and high performance of WelshInvest's Ohio portfolio.

### Education

- B.S. Real Estate-Marketing, University of Cincinnati
- Real Estate License, State of Ohio

### Professional Memberships

- National Association of Industrial and Office Properties (NAIOP)
- Sigma Alpha Epsilon
- University of Cincinnati Real Estate Roundtable