



Ted Jokerst Vice President, Director of Finance

Ted Jokerst currently serves as a Vice President of Welsh Companies and the Director of Finance for two wholly-owned subsidiaries of Welsh Companies, WelshInvest, LLC and Welsh Capital, LLC. Along with his responsibility for loan acquisitions and financial management for Welsh Companies, Ted has been directly involved in the acquisition of senior loans, mezzanine financing, interest rate derivatives and preferred equity for both WelshInvest, LLC and third party clients through Welsh Capital, LLC. Since 2005, Ted has acquired over \$300,000,000 of senior and mezzanine loans for both Welsh affiliates and third party clients.

Ted also assists in overseeing Welsh Companies' acquisitions of distressed assets and financial instruments. Since 2005, Ted has directed the acquisition of approximately \$150,000,000 of distressed residential and commercial properties.

Prior to joining Welsh Companies, Ted served as Vice President for US Bank in their National Real Estate Banking Division. In this role, Ted managed a portfolio of 33 real estate development/operating clients with loan commitments totaling approximately \$700,000,000. He was responsible for originating, underwriting, and closing commercial real estate construction loans and secured/unsecured lines of credit. Ted also sold and consulted in the division's sale of over \$275,000,000 in interest rate derivative products.

With experience structuring loans for office, retail, industrial, hotel, land, residential, multi-family, and mixed-use properties, Ted is well versed in all aspects of commercial real estate and the challenges and advantages associated with each property type.

Education and Training

- Masters of Business Administration (MBA), Finance, St. Louis University
- Bachelor Degree in Arts and Science, Marquette University, School of Broadcast Journalism

Professional Involvement

- National Association of Industrial and Office Properties (NAIOP)
- Minnesota Shopping Center Association (MSCA)
- Beta Gamma Sigma, an Honor Society for Collegiate Schools of Business