



Jason Hardy

Senior Associate, Welsh Capital

Education

- Masters of Business Administration, University of St. Thomas
- Juris Doctorate, Hamline University School of Law
- Bachelor of Business Administration in Banking and Finance Economics, University of North Dakota

Professional Memberships

- Minnesota Bar

As Senior Associate for Welsh Capital, Jason Hardy leverages more than 20 years of legal and finance experience to work on behalf of his client's commercial mortgage needs. Since joining Welsh Capital in 2001, Jason has consistently been among the group's top producers. Jason works on behalf of his clients to source the most competitive and appropriately structured debt through an established network of insurance companies, Wall Street conduits, finance companies and local, regional and national banks. His significant transactional history makes him equally comfortable working on industrial, retail, multifamily or construction assignments.

Prior to joining Welsh, Jason has served as a bank examiner, banking compliance attorney, tax advisor, and financial consultant with organizations including the Federal Reserve Bank, Bankers Systems Inc., the State of Minnesota, and Barents Group of KPMG.

Jason's extensive education and real world experience allow him to understand both the details and big picture of a debt placement. Meeting and managing client's expectations are an important part of the process to him, as is finding creative solutions to any issues that arise along the way. He is known by his clients for his integrity, hard work, and tenacity for getting the "deal done."