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Jason Hardy Senior Associate, Welsh Capital

Jason Hardy brings more than 10 years of legal and finance experience to Welsh Capital. At Welsh Capital, Jason is responsible for the origination and placement of commercial real estate debt and equity through a network of correspondent capital providers. His sources range from life insurance and finance companies to Wall Street investment conduits and commercial banks.

Jason has a broad professional background. He has held positions including bank examiner, banking compliance attorney, tax advisor, and financial consultant with organizations such as the Federal Reserve Bank, Bankers Systems Inc., the State of Minnesota, and Barents Group of KPMG. Jason's experience allows him to understand both the details and big picture of a debt placement. He is able to delve into the specific revenue and expenditure information of his clients while keeping in mind the legal and regulatory environment that affects lenders' perceptions of the underlying economics of a transaction.

Prior to joining Welsh Capital, Jason served as a financial consultant to the government of the Kyrgyz Republic, assisting in the country's ongoing transition to a market economy, and later as an advisor to Minnesota's Commissioner of Revenue during the development of the Governor's year 2000 tax reform initiative. Since joining Welsh Capital, Jason has been an active mortgage banker and a top producer.

Education and Training

- Bachelor of Business Administration in Banking and Finance Economics, University of North Dakota
- Masters of Business Administration, University of St. Thomas
- Juris Doctorate, Hamline University School of Law

Professional Memberships

- Minnesota Bar
- National Association of Industrial and Office Properties (NAIOP)
- Minnesota Multi Housing Association