



# Richard A. Friedrichs

VICE PRESIDENT  
Minneapolis-St. Paul



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## MEMBERSHIPS

Minnesota Shopping Center Association (MSCA)

International Council of Shopping Centers (ICSC)

Urban Land Institute  
National Association of Industrial and Office Properties (NAIOP)

Minnesota Commercial Association of Realtors (MNCAR)

Minneapolis Board of Realtors

## REPRESENTATIVE CLIENT LIST

Crown Bank  
GE Capital  
Kohl's  
Life Time Fitness  
Luther 25 Dealership Automotive Group  
Minnesota Auto Dealers Association  
Savers  
Staples  
Yum Brands

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## CONTACT DETAILS

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## AREA OF EXPERTISE

Richard "Dick" Friedrichs is a Vice President in Colliers International's Minneapolis office, bringing over 22 years of commercial real estate experience to the team. He specializes in sales and leasing of retail and commercial buildings, land and tenant representation, site selection, and assemblage of high exposure commercial properties in the Twin Cities. After 11 years at The C. Chase Company and 5 years in the commercial division of Thorpe Bros, Dick joined Colliers International (formerly NAI Welsh) in 2005.

## PROFESSIONAL ACCOMPLISHMENTS

Since 1996, Dick has provided exceptional, comprehensive commercial real estate services to the 28-dealership Luther Automotive Group. Working on their behalf, Dick has assembled, acquired, or disposed of more than \$80M of commercial real estate in the metro area. His services for them include long-term planning, site identification and the acquisition of property not on the market for sale. Dick's exceptional attention to detail, knowledge of the Twin Cities, and innate ability to close deals have helped him cultivate this long-term, successful partnership.

Dick also represents Kohl's Corporation and Staples in the metro area and throughout Minnesota. Kohl's relies on Dick to identify and negotiate the purchase of large retail tracts for development. Dick also represents a large franchisee of Yum Brands that is aggressively expanding its KFC, A&W and Long John Silvers brands throughout the state. GE Capital has relied on Dick to dispose of the Rollins Truck Rental facility in Brooklyn Park as well as the Penske Truck Rental facility in Roseville.