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Dawn Campbell Vice President, WelshInvest

As Vice President of WelshInvest, Dawn is instrumental in the institutional sales initiatives and 1031 exchange areas of WelshInvest. Dawn has 18 years of experience raising equity in the commercial real estate investment sector, and her successful track record affords her an excellent reputation amongst the broker dealer marketplace. She is an expert in all aspects of the IRC 1031 regulations and is often asked to provide continuing education seminars to CPAs, financial planners, real estate professionals and attorneys.

Prior to joining Welsh, Dawn held leadership positions with other prestigious national real estate investment firms. Dawn has previous experience leading tenant-in-common (TIC) sales to securities broker dealer firms throughout the nation and has overseen the placement of over \$350M of equity in 1031 transactions. She has exceptional skills in the development and implementation of marketing strategies to acquire and maintain relationships with the top TIC broker dealer firms in the country. She was honored as one of the *Minneapolis/St. Paul Business Journal's* Woman Changemakers in 2005, and received *Finance & Commerce's* 2006 Top Women in Finance award.

Dawn is committed to WelshInvest's continued success and growth in investing in commercial real estate. The WelshInvest portfolio of owned properties currently has more than 500 investors, totals nearly 20 million square feet and is valued over \$1.2B with properties located throughout the central United States.

Education and Training

- Bachelor's Degree, University of Minnesota

Professional Memberships

- Tenant-In-Common Association (TICA)
- National Association of Office and Industrial Properties (NAIOP)