



Peter Austin Senior Vice President, Welsh Capital

As Senior Vice President of Welsh Capital, LLC, Peter is responsible for the origination and placement of commercial real estate loans with third party lenders on behalf of Welsh's existing clients. In addition, Peter promotes the services of Welsh Capital to new clients.

Welsh Capital's strategy is to provide the best financing services to its clients as well as introducing them to the other services of Welsh Companies, including architecture, construction, research, leasing, and management, enabling him to service all of his client's real estate needs.

Peter comes to Welsh Capital with more than 25 years of commercial real estate lending, construction, and property management experience. Since its inception in late 1998, Welsh Capital has originated in excess of 450 loan transactions with a transactional volume in excess of \$1.2 billion.

Peter currently serves as the Treasurer of the Minnesota Shopping Center Association (MSCA).

Education and Training

- Bachelor of Science Degree, Business Administration/Financial Management, University of St. Thomas, St. Paul, MN

Leadership Experience

- Previous Board Member and 1st Vice President, Minnesota Shopping Center Association (MSCA)
- Previous Technology Committee chair, local chapter of the National Association of Industrial and Office Properties (NAIOP)
- Previous Co-Chair of the Commercial Real Estate Finance Committee, Minnesota Mortgage Bankers Association
- Previous Chair and Active Member of NAIOP's National Capital Markets I Forum
- Previous Chair and Board Member of Affordable Housing Connections (AHC)