



Shawn R. Smith

Senior Analyst Welsh Companies

Education

- Double Major in Real Estate Studies and Marketing Management, University of St. Thomas, Opus College of Business

Professional Memberships

- National Association of Industrial and Office Properties (NAIOP)
- University of St. Thomas Real Estate Alumni Association

Leadership

- Developing Leaders Committee (NAIOP)
- Nexus Task Force (NAIOP)

Community Involvement

- Volunteer, Hope For The City

As a Senior Analyst, Shawn oversees a dynamic portfolio of assets located throughout the country. His responsibilities include asset management, financial reporting, budgeting, lender compliance and relations, acquisition and disposition of assets, underwriting, and on-going valuations. He is also responsible for feasibility studies and underwriting new partnerships and developments within Welsh Companies.

Previously, Shawn worked as an Asset Management Associate supporting the WelshInvest portfolio - a national portfolio encompassing over 15 million square feet and nearly \$1 billion in value.

Prior to joining Welsh in 2007, Shawn worked for Ramsey County's Department of Property Records and Revenues as an appraiser.