



## Tom M. Mott

### Senior Asset Manager, Asset Management

#### Education

- Master of Science, Management, Boston University
- Bachelor of Science, Management and Finance, Minnesota State University - Mankato

#### Designations

- Certified Property Manager (CPM)
- Minnesota Commercial Real Estate License

#### Professional Memberships

- National Association of Industrial and Office Properties (NAIOP)
- Institute of Real Estate Management (IREM)
- Building Owners and Managers Association (BOMA)

As a Senior Asset Manager for WelshInvest, Tom Mott is responsible for the financial and strategic management of a national portfolio of real estate properties, representing over 4 million-square-feet of office, industrial and retail space. Tom manages the leasing, operations, finance, and dispositions of these assets within the Welsh portfolio.

With over 20 years of experience in the field of commercial real estate in the Twin Cities, Tom is an expert in the areas of property management, asset management, real estate audit, acquisitions and dispositions. His diversified background in portfolio management demonstrates a proven history of devising strategic procedures to cut costs and create value in real estate assets. He has also lead a team in achieving LEED Gold certification for a downtown Class “A” office portfolio, and educated ownership on Energy Star ratings procedures for the properties.

Prior to joining Welsh, Tom served as a General Manager for Ryan Companies where he managed a two million-square-foot portfolio of office and industrial properties in Minneapolis and Chicago. Tom has also served as a Senior Asset Manager for Opus Corporation where he was responsible for the management of a portfolio totaling over 30 individual assets.