



Grant Campbell, CCIM

Acquisitions Associate

Education

- Bachelor of Science, Magna Cum Laude, Real Estate Studies, University of St. Thomas
- Bachelor of Arts, Magna Cum Laude, Finance, University of St. Thomas

Designations

- Certified Commercial Investment Member (CCIM) Candidate

Leadership

- President, University of St. Thomas Real Estate Alumni Council (UST-REAC)

Professional Memberships

- National Association of Industrial and Office Properties (NAIOP)

As Acquisitions Associate, Grant Campbell works as part of an experienced team of acquisition professionals to source, underwrite, structure, negotiate and close real estate investment opportunities for WelshInvest and its clients and Joint Venture partners.

Grant joined WelshInvest in 2006 as a Financial Analyst, underwriting potential transactions. In 2007, he took a more active role as Senior Financial Analyst, responsible for the work allocation and management of the company's financial analyst team. During this time, Grant was an integral part of the company's corporate finance initiatives by working with various investment banks and financial institutions from around the United States and provided detailed financial analysis of both current and forecasted asset performance of the entire Welsh-owned portfolio. He also assisted in corporate level financial modeling by providing reconciliation of current and forecasted corporate level performance. These efforts ultimately assisted in the structuring of a \$200 million credit facility in late 2010.

Since joining the Welsh team, Grant has been involved in underwriting and due diligence for over \$300 million in successful acquisitions and dispositions, \$40 million in development projects and the establishment of a \$200 million credit facility. Grant continually strives to identify and capitalize on investment opportunities that add value to WelshInvest and its valued clients and partners.