



Ted Jokerst

Senior Vice President Welsh Capital

Education

- Masters of Business Administration (MBA), Finance, St. Louis University
- Bachelor Degree in Arts and Science, Marquette University, School of Broadcast Journalism

Professional Involvement

- National Association of Industrial and Office Properties (NAIOP)
- Minnesota Shopping Center Association (MSCA)
- Mortgage Bankers Association (MBA)
- Bank Holding Company Association

Non-Profit Involvement

- Board Member, Hope for the City

Ted Jokerst serves as a Senior Vice President and Manager of Welsh Capital LLC, a full-service mortgage banking firm providing creative financing and equity solutions for commercial real estate developers, owners and investors. Company services include sourcing acquisition and construction/redevelopment financing, owner-occupied financing, SBA lending programs, mezzanine financing and preferred equity investment for multi-family, industrial, office, retail, hotel and senior housing assets. In addition, Welsh Capital provides loan advisory services for distressed assets and finances bank note purchases.

Since Ted joined Welsh Capital in 2005, the company has provided financing solutions for its clients with a transaction volume in excess of \$861 million. Founded in 1998, Welsh Capital has used its long-term relationships with commercial banks, life insurance companies, and specialty lenders to generate over 510 commercial real estate loans with a transaction volume of more than \$1.3 billion.

Prior to joining Welsh, Ted served as Vice President for US Bank, where he managed a portfolio of 33 real estate development/operating clients with loan commitments totaling approximately \$700 million. He was responsible for originating, underwriting, and closing commercial real estate construction loans and secured/unsecured lines of credit. Ted also sold and consulted in the division's sale of over \$275 million in interest rate derivative products.