



# Robin Zellmer

VICE PRESIDENT, CORPORATE SOLUTIONS  
Minneapolis-St. Paul



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## EDUCATION

BA, Speech Communications,  
University of Minnesota

## AFFILIATIONS

Former Board Member,  
Minnesota Commercial  
Association of Realtors  
(MNCAR)

Board Member, Organization  
for Welsh Woman Leaders  
(OWWL)

Minnesota Commercial Real  
Estate for Women (MNCREW)

LifeScience Alley

Council of Supply Chain  
Management Professionals

CoreNet Global

## REPRESENTATIVE CLIENT LIST

Caribou Coffee  
Griffin & Company Logistics  
Interclad  
Kate-Lo Tile & Stone  
Lamperts Installed Sales  
Nexus  
Quanex  
Symmetry Solutions  
Valspar

## CONTACT DETAILS

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## AREA OF EXPERTISE

Robin Zellmer is a Vice President of Corporate Solutions at Colliers International, specializing in commercial real estate consulting and corporate relations services.

Robin provides exceptional owner and corporate representation services to companies throughout the United States and around the world. Her extensive knowledge and previous experience handling acquisition and disposition of commercial properties nationwide gives Robin a uniquely strategic approach to finding real estate solutions for her clients. She excels at matching clients' business and operational needs to the right property and has recently completed and/or are currently working on projects throughout the United States and internationally. Robin is also responsible for new business development for Colliers International.

## PROFESSIONAL ACCOMPLISHMENTS

Robin represented Valspar in the lease renewal of their 179,000-square-foot facility located in Stateville, North Carolina, and the sale of their 8-acre parcel and

35,000-square-foot facility in Little Rock, Arkansas. In addition, she is currently listing properties for sale for Valspar in Pennsylvania, Tennessee, Indiana and Mexico.

Robin has represented a Twin Cities-based engineering company from its inception 18 years ago, watching it grow from a small business to recently doubling its size into a new, state-of-the-art corporate headquarters.

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## CLIENT TESTIMONIALS



"We like working with Robin, because she is interested in our end result, not just completing a sale. She eliminates spaces from our searches that will not work for us or don't meet our criteria. She works with landlords to get us our best deal and is highly experienced in her line of work. She has been a pleasure to do business with through the years." Greg Dodge, President, American Office Installations



"Griffin & Company Logistics has worked with Robin Zellmer for twelve years. We have had to negotiate three lease renewals with different Landlords and addressed multiple issues related to maintenance, repair, and upgrades. Robin has represented us as a professional, with outstanding results. My staff has been comfortable working with her. I believe that her knowledge of the market, demeanor, and integrity have produced outstanding results for the Company as noted above. I have and will continue to recommend her to companies requesting referrals." William L Griffin--- Chairman, Griffin & Company Logistics



"Robin has represented my firm for the last ten years, initially helping us find a suitable lease space in a very short period of time. She handled the pressure without overreacting, and guided us through the process. She also helped us negotiate a lease extension and then ultimately led us on a search for the property that we purchased and renovated two years ago. Through all of it, she was always responsive to our needs and worked through any problems or situations with calm logic. I would recommend Robin highly." Bill John, President, Interclad



"Robin's intimate knowledge of the market, her understanding of our requirements and her tireless work ethic resulted in two highly successful new Minnesota locations. Her strength lies in putting her customers needs first and she never settles for anything less. As a national company, we require dedicated and driven support from knowledgeable professionals in order for these deals to materialize. I found that 100% of the time when working with Robin." - Glenn Shiroff, Vice President, General Manager, Unisource Worldwide