



William M. Wardwell SIOR

EXECUTIVE VICE PRESIDENT
Minneapolis-St. Paul



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EDUCATION

Bachelor of Science,
Business Administration -
Finance, University of
Denver

Society of Industrial and
Office Realtors designee
(SIOR)

AFFILIATIONS

Board Member, Minnesota
Chapter of National
Association of Industrial and
Office Properties (NAIOP)

Board Member, Minnesota
Commercial Property
Exchange (MCPE)

Member, Minnesota
Commercial Association of
Realtors (MNCAR)

Member, National Association
of Industrial and Office
Properties (NAIOP)

CONTACT DETAILS

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AREA OF EXPERTISE

Bill Wardwell brings over 23 years of extensive commercial real estate leasing and sales experience to the brokerage divisions of Colliers International | Minneapolis-St. Paul. Under his leadership, the company has consistently been recognized among the top two brokerage firms in the Twin Cities by the *Minneapolis/St. Paul Business Journal* and is ranked #1 in Minnesota in total market share according to CoStar, representing over 20.3 million square feet of space.

As Executive Vice President, Bill serves as an advocate for the brokerage teams, assisting with the development of new business. The addition of Bill's exceptional leadership and communication skills strengthen the cohesiveness of an already-dominant leasing team. Bill's record of success as a broker testifies to his ability to cultivate lasting client relationships and provide strong project management skills.

Prior joining Colliers International (formerly NAI Welsh) in 2003, Bill worked for Minneapolis-based United Properties. At United Properties, Bill was Vice President of the brokerage division and was personally involved with more than 500 lease and sale transactions totaling more than 5 million square feet. From 1992 on, Bill was consistently one of United's top-producing brokers. After leaving United Properties in 1998, Bill served as Vice President at Frauenshuh Companies for four years. At Frauenshuh Companies, Bill was responsible for all of the company's suburban industrial and office leasing, and also provided assistance in land acquisition and development projects.