



# Anthony A. Strauss CCIM

SENIOR ASSOCIATE  
Minneapolis-St. Paul



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## EDUCATION

Certified Commercial  
Investment Member (CCIM)

## AFFILIATIONS

Minnesota Shopping Center  
Association (MSCA)

Minneapolis Area Association  
of Realtors

International Shopping Center  
Association

## REPRESENTATIVE TENANT LIST

Aveda  
Benihana  
Boston's Pizza  
Jason's Deli  
Kinder Care  
Salsarita's  
Studio Movie Grill  
Wedding Day Diamonds

## REPRESENTATIVE OWNER LIST

The City of St. Paul  
Cornerstone  
Greenstreet  
HEI Hospitality  
North American Bank  
Stadium Village Mall

## CONTACT DETAILS

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## AREA OF EXPERTISE

Tony Strauss joined Colliers International's Retail Brokerage team in 1997 and currently provides tenant and owner representation. Prior to that, he was a Real Estate Consultant for the Ackerberg Group for 6 years, representing buyers, sellers, landlords and tenants.

As a tenant representative, Tony conducts site searches, negotiates lease terms, oversees construction for tenant improvements, and coordinates move-ins on behalf of an impressive list of well-known retailers. The frequency with which tenants enlist Tony for additional services speaks to his ability to deliver exceptional customer satisfaction.

Tony's retail expertise and connections are invaluable. He works tirelessly to attract profitable, stable retailers to his owners' facilities. Within six months of listing Laurel Village, Tony leased a high-profile corner space that had been vacant for more than 18 months to a popular café, realizing a key goal of the owners, the St. Paul Companies.

Tony's dedication and commitment to achieving his clients objectives has proven successful. His tenacity and expertise have earned him the respect and business of high-profile clients. Denny's Restaurants, for example, frequently depend on Tony to dispose of their surplus real estate in Minnesota. Likewise, KinderCare has awarded Tony the responsibility for site searches in Minnesota, an account relationship that has continued through two ownership changes and five different territory managers.