



# Zachary Stensland

ASSOCIATE  
Minneapolis-St. Paul



[zachary.stensland@colliers.com](mailto:zachary.stensland@colliers.com)

## AFFILIATIONS

Minnesota Commercial  
Association of Realtors  
(MNCAR)

Minnesota Shopping Center  
Association (MSCA)

International Council of  
Shopping Centers (ICSC)

## REPRESENTATIVE TENANT LIST

Arby's  
Jersey Mike's Subs  
Little Caesar's  
Osaka

## REPRESENTATIVE LANDLORD LIST

Ackerberg Group  
AEW Capital Management  
Baceline Investing  
CSM Corporation  
HOM Furniture  
Linville Properties  
NAI MLG Capital

## CONTACT DETAILS

DIR 952 837 3078  
FAX 952 541 8078

Colliers International  
4350 Baker Road  
Suite 400  
Minnetonka, MN 55343

[www.colliers.com](http://www.colliers.com)

## AREA OF EXPERTISE

As an experienced Associate in the Retail Department of Colliers International's Brokerage Division, Zachary Stensland represents retail building owners and developers in identifying and securing potential tenants for neighborhood, community, power center retail, and mixed-use projects. Zach also assists retail tenants, such as Arby's and Little Caesar's, in site selection in Minnesota and parts of Wisconsin.

Understanding the specific needs of retail owners and tenants is what Zach does best, providing his clients with the most up-to-date market information. His daily responsibilities include coordinating client presentations, gathering market data as it relates to each individual property, compiling comprehensive reports regarding sale or leasing activity, conducting property showings, drafting proposals for prospective tenants, and negotiating leases.

Zach got his start in commercial real estate in architectural drafting with CSM Corporation's architectural group. Zach rose quickly through the ranks with six title changes in seven years, serving as Architectural CAD Coordinator, Commercial Marketing Coordinator, and Leasing Associate, to name a few. As Leasing Associate, he managed a portfolio of 26 retail properties comprised of over 1.5 million square feet. Zach's diverse background gives him a unique perspective as a retail broker.