



Lori Pounds CCIM

SENIOR REAL ESTATE ANALYST
Minneapolis-St. Paul



lori.pounds@colliers.com

EDUCATION

North Dakota State
College of Science

Real Estate License,
State of Minnesota

Certified Commercial
Investment Member (CCIM)

MEMBERSHIPS

National Association of
Industrial and Office
Properties (NAIOP)

International Council of
Shopping Centers (ICSC)

Minnesota Commercial
Association of Realtors
(MNCAR)

CONTACT DETAILS

DIR 952 897 7720
FAX 952 842 7720

Colliers International
900 2nd Avenue South
Suite 550
Minneapolis, MN 55402

www.colliers.com

AREA OF EXPERTISE

As a Senior Real Estate Analyst, Lori Pounds provides comprehensive underwriting and financial analysis for the Investment Sales team. She supports the team by coordinating the preparation of the team's marketing materials, managing the due diligence process, communicating with the buyer's acquisition team, and facilitating and managing the execution of the escrow process. Over the years, Lori's clients have repeatedly complimented her attention to detail and her ability to orchestrate the sales process.

Lori's commercial real estate career began in 1986 with Colliers International's (formerly NAI Welsh), property management accounting department where she honed her skills of lease analysis, budgeting and time management, all of which she still utilizes today. With over 24 years of experience, Lori has experienced the cyclical nature of the business and has been instrumental in Colliers International's success in navigating both the challenging and the rewarding times.

In the past 15 years, Lori has assisted her team on transactions totaling over 15 million square feet, valued at over \$1 billion.

Lori received her CCIM designation in 1999 and is actively involved in the regional CCIM chapter.