



Michael M. Perkins CCIM, SIOR

SENIOR VICE PRESIDENT
Minneapolis-St. Paul



mike.perkins@colliers.com

EDUCATION

Certified Commercial
Investment Member (CCIM)

Society of Industrial Office
Realtors (SIOR)

MEMBERSHIPS

NAIOP
MNCAR
NAR

REPRESENTATIVE CLIENT LIST

Baker Tilly Virchow
Krause, LLP

Boulay Heutmaker
Zibell & Co.

Jostens

Larkin, Hoffman
Daly & Lindgren

Lifetouch

US Bank

AWARDS

Industrial Transaction of the
Year, 2010 MNCAR Awards
Voted Top 15 Commercial
Brokers in Twin Cities,
Minneapolis/St. Paul
Business Journal, 2008

CONTACT DETAILS

DIR 952 897 7725
FAX 952 842 7725

Colliers International
900 2nd Avenue South
Suite 550
Minneapolis, MN 55402

www.colliers.com

AREA OF EXPERTISE

Mike Perkins brings more than 27 years of experience in sales, leasing, asset management, acquisitions and development to Colliers International. During his distinguished career, he has directed more than 1,800 real estate transactions totaling more than \$1.3 billion. Joining Colliers International (formerly NAI Welsh) in 1985, he focuses on real estate planning for both tenants and building owners throughout the Twin Cities. In-depth market knowledge and the ability to facilitate a successful transaction make Mike a true industry leader.

PROFESSIONAL ACCOMPLISHMENTS

As a Tenant Representative, Mike has successfully represented his clients throughout the Twin Cities market as well nationally and internationally. Clients that have benefited from his experience include Larkin Hoffman Daly & Lindgren, the largest suburban law firm in the metro area, Baker Tilly Virchow Krause, LLP in the new Downtown Headquarters, Boulay Heutmaker Libell & Co. in their relocation and Jostens Corporation, managing thirty-five leases around the country.

Mike managed the development of the new 350,000-square-foot Eden Prairie headquarters for Lifetouch. As a repeat client, Lifetouch relied on Mike's expertise to acquire the land, select the architect and general contractor, and manage the entire project from development to move-in. He also developed a 120,000-square-foot publishing building for Lifetouch in Kansas City, Missouri. Recently, he won "Industrial Transaction of the Year" at the 2010 MNCAR Awards for his valuable contribution to a new Lifetouch lease, helping the company secure a 100,000-square-foot space in Burnsville, MN.