



Kevin O'Neill

SENIOR VICE PRESIDENT
Minneapolis-St. Paul



kevin.o'neill@colliers.com

EDUCATION

BA, University of Notre Dame

MBA, Finance, University of Minnesota, Carlson School of Management

MEMBERSHIPS

Board of Directors and Past President, Minnesota Commercial Association of Realtors (MNCAR)

National Association of Industrial and Office Properties (NAIOP)

REPRESENTATIVE CLIENT LIST

ABC Disney
Acist Medical Systems
Baker Tilly
Digital River
Hamline University
KDV Accounting

CONTACT DETAILS

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AREA OF EXPERTISE

With more than 20 years of experience at Colliers International (formerly NAI Welsh), Senior Vice President Kevin O'Neill consistently ranks among NAI Welsh's top performers in leasing and brokerage. Kevin's in-depth market knowledge allows him to help corporate clients by evaluating their real estate requirements and develop strategies to lease and purchase office properties on a local or national level.

Kevin has represented hundreds of clients over the years with transactions ranging from small properties to those totaling more than 100,000 square feet, however, matching the right tenant to the right property is what Kevin does best. Kevin has completed more than 1,500 lease and sale transactions totaling in excess of over 6 million-square-feet of space with total consideration of more than \$1 billion.

PROFESSIONAL ACCOMPLISHMENTS

Kevin recently represented a national software firm that was consolidating operations from three buildings. The client was able to secure a state-of-the-art 130,000-square-foot headquarters facility at a very discounted lease rate.

Kevin assisted a national accounting firm in relocating to a 90,000-square-foot office. He negotiated significant concessions and very attractive build out package on their behalf for one of the premier buildings in the Twin Cities.

Kevin resides in Minneapolis with his wife Catherine and enjoys coaching his three children in a variety of sports.