



Brian Netz

SENIOR ASSOCIATE
Minneapolis-St. Paul



brian.netz@colliers.com

EDUCATION

B.A., University of Minnesota

MEMBERSHIPS

MNCAR
NAIOP

REPRESENTATIVE CLIENT LIST

Allianz Investment Corp.
Capp Industries
CORE Realty Holdings
CSM Corporation
CTD Properties
First Industrial Realty Trust
First Minnetonka City Bank
GK Real Estate
Martin Properties
MSP Commercial
Principal Life Insurance
Company
Prior Lake State Bank

AWARDS

Rookie of the Year, NAI Welsh
Best of the Best, Welsh
Property Trust
Brokers Masters Club,
Duke Realty
CoStar Power Broker

CONTACT DETAILS

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AREA OF EXPERTISE

Since joining Colliers International (formerly NAI Welsh) in 1997, Senior Associate Brian Netz has focused on leasing and selling industrial property and land in the southwest and southeast suburbs of the Twin Cities. His speciality lies in landlord representation, both in leasing the disposition of buildings as well as representing corporations in their search for space.

Brian represents a portfolio of more than 1.5 million square feet. His current listing assignments include Valley Oaks Distribution Center, a 183,120-square-foot building in Shakopee; Lake Drive Business Center, a 192,000-square-foot office/warehouse building for sale or lease in Chanhassen; Chaska Gateway, two land parcels totaling five acres; and many large and small buildings for private investors or companies.

Tenants also rely on Brian's expertise to assist them with site searches, space plan development, lease negotiation, and move-in. Brian recently represented a local firm in their relocation and completed a site search, site tour, and negotiation of lease terms, all in less than a week. Brian's efforts to complete these duties in a timely manner saved his client thousands of dollars by avoiding a holdover penalty from their previous landlord.