



# Bob Minks

SENIOR ASSOCIATE  
Minneapolis-St. Paul



[bob.minks@colliers.com](mailto:bob.minks@colliers.com)

## EDUCATION

B.S., Iowa State University

## MEMBERSHIPS

CoStar  
ICSC  
MSCA  
MNCAR

## REPRESENTATIVE CLIENT LIST

Hobby Lobby Stores  
McDonald's Corporation  
Raving Brands  
The Children's Place  
Big Lots, Inc  
United Hardware Group  
Carquest  
Kin Properties

## AWARDS

CoStar Power Broker, 2009  
MNCAR Retail Transaction of  
the Year, 2008

## CONTACT DETAILS

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## AREA OF EXPERTISE

Bob Minks brings over 28 years of commercial real estate experience to his role as Senior Associate in the retail division of Colliers International. With extensive experience in every aspect of the retail real estate process, Bob draws from a wealth of knowledge to provide exceptional tenant and landlord representation, development, and investment sales services to his clients.

Bob has spent 18 of his 28-year-career in the Twin Cities commercial real estate market, but has also worked in other parts of the Upper Midwest, Texas, Oklahoma, and the coastal areas of South Carolina. Prior to joining Colliers International (formerly NAI Welsh), Bob served as a Senior Associate for Staubach Retail where he assisted in building the company's brand presence in Minneapolis/St. Paul and Upper Midwest.

Bob's representative client list includes tenants of all sizes; from anchors to junior anchors, convenience to small shop retailers. He also has a vast network of connections among fashion and lifestyle retailers, food and drug companies, restaurants, entertainment specialists, and service providers.

Bob has managed the leasing of more than 60 retail projects, including Power Centers, Retail Vertical Development, National Developer Village Green Companies and Cornerstone Properties. He currently provides tenant representation services for Hobby Lobby Stores, The Children's Place, Big Lots, Inc, United Hardware Group, Carquest and McDonald's.

## COMMUNITY INVOLVEMENT

- Salvation Army, Advisory Board
- Sigma Alpha Epsilon Mentor, Young Adults with Substance Abuse Problems