



Sara Martin

SENIOR ASSOCIATE
Minneapolis-St. Paul



sara.martin@colliers.com

EDUCATION

Real Estate License, State of Minnesota and State of Wisconsin

MEMBERSHIPS

Minnesota Shopping Center Association (MSCA)

International Council of Shopping Centers (ICSC)

COMMUNITY INVOLVEMENT

Chair, Big Brothers Big Sisters young professionals

Mentor, Big Brothers Big Sisters of Minnesota

CONTACT DETAILS

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AREA OF EXPERTISE

As a Senior Associate of Colliers International, Sara Martin specializes in retail and land brokerage, representing both local and national landlords and tenants of various sizes in the retail sector. Sara's strong communication skills and personal interaction enable her to acclimate to each client's individual style and business requirements, while successfully guiding the transaction. In the past five years, Sara has completed over 953,000-square-feet of transactions with a total consideration of nearly \$43 million. Her current property portfolio is approaching 1.5-million-square feet.

Sara brings deep experience in both commercial and residential real estate to Colliers International. Prior to joining Colliers International, Sara acted as a principal in the development of an 8.5-acre retail project in a 3rd tier metro suburb. Handling everything from land acquisition to marketing, purchase negotiation, lease negotiation, and financial projections, Sara was involved in developing this project from the ground up. This unique experience gives Sara rare insight into the challenges facing retail owners and developers and has helped to prepare her to anticipate and satisfy the needs of her current clients. Sara's proactive approach to addressing issues and her commitment to finding win-win solutions are keys to her success in building lasting customer relationships.

Sara is also passionate about giving back to the community. She is Chair of the Big Brothers Big Sisters (BBBS) Young Professionals Group and also serves as a BBBS mentor. Through her leadership, she has helped the organization raise thousands of dollars.