



Craig Lien

VICE PRESIDENT
Minneapolis-St. Paul



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MEMBERSHIPS

National Association of
Industrial and Office
Properties (NAIOP)

Minnesota Commercial
Association of Realtors
(MNCAR)

St. Paul Building Owners and
Managers Association
(BOMA)

REPRESENTATIVE CLIENT LIST

3M
Bremer Financial Services
Carlson Real Estate Company
St. Paul Port Authority
Minnesota Mutual Life
Cenex Harvest States
Valspar Corporation

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AREA OF EXPERTISE

With more than 25 years of experience in commercial real estate, Craig Lien brings a seasoned perspective to every transaction he directs. Since joining Colliers International (formerly NAI Welsh) in 1992, Craig has overseen a portfolio of office and industrial properties in Saint Paul and the East Metro area. Over the years, Craig has represented hundreds of clients ranging from small properties to those totaling over 670,000 square-feet. Along the way, Craig has established strong relationships with property owners and the brokerage community.

SUCCESS STORIES

Craig's in-depth knowledge of the local market makes him a valuable resource for owners who make critical business decisions. Craig completed a feasibility study for a Fortune 500 company that was considering a manufacturing/distribution facility to serve the entire Western United States. He was also responsible for the lease-up and sale of Town Centre Plaza in Eagan, the lease-up of the Yankee Doodle Professional Building to 100% and the newly built Eagan Place Professional Building to 88%.

Additionally, he has been the leasing representative for the 670,000-square-foot First National Bank Building in St. Paul and the 400 and 401 Minnesota Life buildings

totaling over 900,000-square-feet. Craig is currently working with a national developer on the project plan and leasing of a 700,000 square foot, mixed use business park in a St. Paul suburb.

Craig's experience in the sale of vacant and occupied office properties include: Metro Square, St. Paul - 390,971 SF; Mears Park Centre, St. Paul - 117,566 SF; CHS Headquarters, Falcon Heights - 110,250 SF; Atrium Office Building, St. Paul - 87,646 SF; 90 West Plato, St. Paul - 75,000 SF; 800 Minnehaha, St. Paul - 65,164 SF.

COMMUNITY INVOLVEMENT

- Former St. Paul BOMA Board
- St. Paul Chamber ED Committee
- Former MEDP Boards and Executive Committee