



Theodore Gonsior

ASSOCIATE, LAND SALES
Minneapolis-St. Paul



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EDUCATION

Bachelor Degree, Economics and Management, St. Olaf College

Real Estate License, State of Minnesota

MEMBERSHIPS

Minnesota Commercial Association of Realtors (MNCAR)

National Association of Industrial and Office Properties (NAIOP)

National Association of Realtors (NAR)

Certified Commercial Investment Member (CCIM)

AWARDS

NAI Welsh Top Land Sales Awards; 2005-2010

CONTACT DETAILS

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AREA OF EXPERTISE

Ted Gonsior is an Associate at Colliers International with the Land Sales Brokerage team. Ted actively follows most land transactions that take place in the Twin Cities. Due to his detailed research and knowledge, he is very efficient at locating land acquisition and disposition opportunities, while evaluating the overall feasibility for landowners, developers, brokers, users, and investors.

Since joining Colliers International (formerly NAI Welsh) in 2005, Ted has partnered with developers, users, landowners, brokers and investors to provide consultation services including client representation, build-to-suit, project management, asset valuation, and portfolio services. His current listings include over 2,200 acres with valuations in excess of \$200 million.

Most of Ted's business is based on referrals because he understands that people do business with people they trust. Ted appreciates that it takes hard work to be able to own or purchase property, therefore he is dedicated to the client's best interest, and establishing a long-term relationship based on trust.

Ted has been named one of the top land sales producers at Colliers International for the past five consecutive years and served as a panelist for the Minnesota Real Estate Journal's Annual Land Conference in 2009 and 2010.

LEADERSHIP

- President, Liberty Oaks Association
- Former President, Toastmasters Minnesota Chapter