



# James J. Damiani CCIM, SIOR

SENIOR VICE PRESIDENT  
Minneapolis-St. Paul



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## EDUCATION OR DESIGNATIONS

Certified Commercial Investment Member (CCIM)

Society of Industrial and Office Realtors (SIOR)

Green designation, National Association of Realtors (NAR)

## MEMBERSHIPS

NAIOP  
CCIM  
MNCAR  
SIOR  
NAR

Speaker, Annual CCIM forecasts, NAIOP, MNCAR and BOMA

Chairperson, City of New Hope's Planning Commission (past)

Mentor, STRIVE, Osseo High School

## REPRESENTATIVE CLIENT LIST

Baune Dosen  
Brown & Carlson  
Campbell Mithun  
Carmichael Lynch  
Charter Solutions  
Klein Bank  
Midwest Family  
Winmark

## CONTACT DETAILS

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## AREA OF EXPERTISE

Jim Damiani has over 23 years of experience in commercial real estate, including property management, construction, leasing and sales. He currently specializes in office leasing and sales. Throughout his career, Jim has completed over 1,750 transactions for 10 million square feet totaling in excess of \$1 billion in consideration.

## PROFESSIONAL ACCOMPLISHMENTS

When hired to find a headquarters for the law firm of Brown & Carlson, PA, Jim came up with an innovative solution to meet the client's location and layout needs. Carlson Brown Investments, LLC purchased a former nursing home which was then converted to office space. Jim convinced government officials to change the zoning on the property so the facility could be renovated to meet the law firm's needs. Brown and Carlson moved into 75% of the facility on time and under budget, and Jim secured a tenant for the remaining 25% of the property, making the investment a complete success.

A local bank hired Jim after an unsuccessful two-year search for a Maple Grove location. Since there were no buildings on the market for sale that fit their needs, Jim took a proactive approach and drove by each building in Maple Grove, took photos and gathered information on the buildings that could be modified for a bank. Jim presented his findings to the client and had them pick their top 3 locations. Jim secured the top location, and in 6 months the bank opened their Maple Grove branch.

## AWARDS

Jim has continually been awarded the title of top office salesperson since joining the team in 1996. He has also been the recipient of the *Minneapolis/St. Paul Business Journal's* 40 Under 40 awards.