



Rob Brass

SENIOR ASSOCIATE
Minneapolis-St. Paul



rob.brass@colliers.com

EDUCATION OR QUALIFICATIONS

Bachelor of Science, Civil Engineering, University of Minnesota

Real Estate License, State of Minnesota

AFFILIATIONS OR MEMBERSHIPS

Minnesota Commercial Association of Realtors (MNCAR)

National Association of Industrial and Office Properties (NAIOP)

REPRESENTATIVE CLIENT LIST

Atlas Partners
Carlson Real Estate
Cornerstone Real Estate Advisors
High Street Equity Advisors

CONTACT DETAILS

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AREA OF EXPERTISE

Rob Brass is an integral part of our Colliers International industrial group, one of the most active, well-established real estate teams in the Twin Cities metro area. Rob provides exceptional brokerage services to the entire metro area, but he specializes in the sale and leasing of industrial properties and land in the northwest suburbs of the Twin Cities. To date, Rob has completed 225 transactions in the northwest, resulting in 2.1 million square feet and 43 acres leased or sold, totalling 95 million in consideration. His current portfolio includes more than 1,000,000 square feet and 120 acres.

Rob seeks out the most current information on market trends and conditions, monitors available space and tracks lease expirations to maximize the value of his services. With Collier's extensive property database and computerized mapping programs at his disposal, Rob presents a highly customized view of the real estate market to his clients to help them make informed decisions and negotiate the best deals.

As a member of the recognized "industrial powerhouse" in the Twin Cities, Rob represents a variety of institutional and entrepreneurial clients. He understands the complexities of the lease and sale negotiation processes and is able to efficiently guide his clients from beginning to end. A highly motivated individual, Rob brings a disciplined approach and strong work ethic to his interactions with clients, which results in the successful acquisition and disposition of property.