



Mike Brass

VICE PRESIDENT
Minneapolis-St. Paul



mike.brass@colliers.com

MEMBERSHIPS

National Association of
Industrial and Office
Properties (NAIOP)

Minnesota Commercial
Association of Realtors
(MNCAR)

CONTACT DETAILS

DIR 952 837 3054
FAX 952 541 8054

Colliers International
4700 Lexington Ave
Suite B
Shoreview, MN 55126

www.colliers.com

AREA OF EXPERTISE

As a Vice President in the Brokerage Services Division of Colliers International, Mike Brass draws on 23 years of experience in leasing, tenant representation, sales and development. Mike's success is a direct result of maintaining a strong network of owners, tenants and prospects working within that network daily in order to protect and enhance the value of the properties he represents.

Mike presents clients with clear, concise analysis of the benefits and pitfalls of developing and owning real estate and can quickly determine its profitability allowing his clients to make timely and well informed decisions. His in-depth market knowledge and long-term experience allows him to seek out all possible space availability to help his clients secure the most efficient, economical space for their needs.

PROFESSIONAL ACCOMPLISHMENTS

In all of his assignments, Mike demonstrates creative problem solving and exceptional follow through. Recently, Mike represented Que Computers on the owner/user purchase and successful leasing of a portion of their 48,000 square foot building in Minneapolis. Among his more notable projects, in 1996 Mike received the Deal of the Year Award for initiating a 150,000 square foot, \$8,000,000 consideration lease as part of a four-building 450,000 square foot development.

Mike has helped develop over 25 new construction, multi-tenant and owner-user buildings and has completed over 7,000,000 square feet in land acquisitions.