



Colin Ryan Associate, NAI Welsh

As an Associate for NAI Welsh, Colin works with the Healthcare division, where he has experience working with Doctors and Administrators providing them with Real Estate solutions. In a recent transaction, Colin represented a successful West Metro medical practice restructure existing leases within its multi-tenant medical building, allowing them to bring to market a 100% occupied investment property. By reorganizing the leasing structure at their existing building they were able to expand their practice and acquire a 12,000 square foot building in the West Metro and retrofit it to their specific medical needs.

Colin joined NAI Welsh after serving as a Research Analyst for CB Richard Ellis, where he supported over 90 brokers, providing them with customized reports on current market trends in the Chicago area. Colin was a member of the research team that was considered the most accurate real estate data provider in Chicago. Colin completed a commercial real estate internship with Welsh Companies, where he assisted the top industrial brokerage team in the Twin Cities with their leasing and marketing efforts.

Colin began his career as a Union Laborer with Ryan Companies in 1998. That experience provided exposure to a variety of project types, as well as numerous developers, subcontractors, architects, and engineers, giving him a well rounded perspective on the commercial real estate industry.

Education

- University of St. Thomas
 - Bachelor of Science in Business Administration
 - Schulze School of Entrepreneurship
- Benilde-St. Margaret's

Professional Memberships

- St. Thomas Real Estate Alumni Association
- MN Commercial Association of Realtors (MNCAR)
- Life Science Alley
- U.S. Green Building Council Networking committee
- Urban Land Institute Young Leaders
- Ducks Unlimited Minneapolis Chapter Member

Clients

- Mayo Clinic
- Ryan Companies
- TurbinePRO's
- Collins Communication