



Justin Rath Associate, NAI Welsh

Justin joined Welsh Companies in 2003 focusing on Office Sales and Leasing. By staying in tune with current market conditions and exercising frequent clear communication with his clients, to understand their needs and successfully facilitate the decision making process, helping his clients add value to every real estate decision.

Focusing on the Northwestern and Northeastern Twin Cities Suburban market Justin represents both tenants and landlords with Real Estate needs. Justin uses his experience and extensive market knowledge to provide real estate solutions for the leasing and sales of office properties. Providing unsurpassed value to his clients by understanding their complex needs, clearly communicating expectations of the process and completing the transaction from start to finish.

Justin provides expertise with specialty transactions for his clients; from locating land, acquiring sites, constructing proformas, and overseeing the development of a project. This personal approach has allowed Justin to form strong relationships with clients and the brokerage community. He excels in Commercial Real Estate through understanding all the complexities of the sale and lease process. Justin's experience with his clients has consistently resulted in great satisfaction, added value and lasting relationships.

Education and Training

- Bachelor's Degree, Economics, St. John's University, MN
- Real Estate License, State of Minnesota
- CCIM Candidate

Professional Memberships

- Minnesota Commercial Association of Realtors (MNCAR)
- National Association of Realtors (NAR)
- National Association of Industrial and Office Properties (NAIOP)

Clients

- Ryan US, Inc.
- McGough Construction
- JLT Group
- Cross Harbor Capital
- Bell Mortgage America
- Keller Williams Premier Real Estate