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Theodore Gonsior Land Sales Associate, NAI Welsh

Ted Gonsior is an Associate at NAI Welsh with the Land Sales Brokerage team. He specializes in the evaluation and sale of development and pre-development land throughout the Twin Cities Metro area. His current listings include over 2,000 acres with valuations in excess of \$200 million.

Since joining NAI Welsh over five years ago, Ted has partnered with developers, users, landowners, brokers and investors to provide consultation services including client representation, build-to-suit, project management, asset valuation, and portfolio services on a mid-central regional basis.

One of Ted's core strengths is providing accurate and detailed research on his assignments, enabling his clients to make strategic business decisions with the most complete and accurate information available. Ted is aware of most land transactions that take place in the Twin Cities, and is uniquely qualified in locating land acquisition and disposition opportunities and evaluating overall feasibility for landowners, developers, brokers, users, and investors.

Ted was named one of the top land sales producers at NAI Welsh for the last 5 years and was a panelist for the Minnesota Real Estate Journal's annual Land Conference in 2009 and 2010.

Education and Training

- Bachelor Degree, Economics and Management, St. Olaf College
- Real Estate License, State of Minnesota

Professional Memberships

- Minnesota Commercial Association of Realtors (MNCAR)
- National Association of Industrial and Office Properties (NAIOP)
- National Association of Realtors (NAR)
- Certified Commercial Investment Member (CCIM) - in progress
- President - Liberty Oaks Association
- President - Toastmasters Minnesota Chapter 01450208