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Gary Germundsen Office Brokerage, NAI Welsh

Gary is a respected member of the commercial real estate community. He understands the most complex real estate needs and timetables, and offers his clients unique real estate solutions, which is why they continue to return to him to fulfill their real estate needs.

Gary has in-depth knowledge of the complete real estate process, from site selection, to development negotiations with city and community leaders for the purchase or lease of facilities.

Gary most recently assisted with the site selection of the new North Memorial hospital in Maple Grove, which is scheduled to open in 2009. He was instrumental in the selection of the 190-acre site, first positioning the hospital site, and then developing the surrounding retail, office and service space around the hospital. He saw the entire project through, from site selection to completion.

Gary continues to work with investors, single tenant users, building and land buyers and sellers to complete their real estate needs. He understands the importance of good communication and confidentiality throughout the real estate process.

Prior to joining Welsh, Gary was employed by Colliers International in Minneapolis.

Education and Training

- Bachelor of Science, Business Administration, Mankato State University

Professional Memberships

- Certified Commercial Investment Member (CCIM)
- Minnesota Commercial Association of Realtors (MNCAR)
- National Association of Industrial and Office Properties (NAIOP)
- Minnesota Medical Group Management Association (MMGMA)