

“Jim is definitely in the elite class of top brokers in the Minneapolis - St. Paul metropolitan area. His communication, financial and creative skills put him in the top tier of any broker ranking in the Cities.”

Keith Steinhoff, Director of Leasing, Super Value - 952.828.4622



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James J. Damiani, CCIM, SIOR Senior Vice President, NAI Welsh

Jim Damiani has over 22 years of experience in commercial real estate, including property management, construction, leasing and sales. He currently specializes in office leasing and sales. Throughout his career, Jim has completed over 1,600 transactions for 9 million square feet totaling in excess of \$1 billion in consideration. Jim has continually been awarded the title of top NAI Welsh office salesperson since joining the team in 1996.

Jim’s proactive approach, market knowledge and superior negotiating skills enable him to provide comprehensive owner/user, investment and land sale service to his clients. Jim conducts in-depth financial analysis for every transaction to insure his client’s goals are met.

Success Stories

When a local building owner was faced with a 50,000-square-foot office building vacancy, he turned to Jim for commercial real estate assistance. Jim marketed the building for sale or lease and was quickly secured a buyer. Faced with a capital gains tax issue, Jim was able to structure a creative financing solution to reduce the seller’s tax burden.

Jim recently assisted a client in the purchase of a 19-acres land parcel in Elk River. He worked with the city to change the zoning in the due diligence period and resold the property the same day for a 50 percent profit. Jim then provided 1031 exchange assistance to the seller allowing them to reinvest the proceeds into two cash flowing office properties.

Education and Training

- Certified Commercial Investment Member (CCIM) designation
- Society of Industrial and Office Realtors (SIOR) designation
- Recipient, 40 under 40, Business Journal

Professional Memberships

- NAIOP
- CCIM
- MNCAR
- SIOR

Present/Past Affiliations

- Speaker, Annual CCIM forecasts, NAIOP, MNCAR and BOMA
- Chairperson, City of New Hope’s Planning Commission
- STRIVE Leader

Representative Client List

- Baune & Dosen
- Duke Realty Trust
- ING
- Klein Bank
- Opus
- Super Value
- US Bank
- Winmark