



952.897.7786 direct | bbeltrand@welshco.com

Bryan Beltrand, CCIM Vice President, NAI Welsh

For over 18 years Bryan Beltrand has worked exclusively with the Office Brokerage Division of NAI Welsh. Bryan specialized in representing owners and users of commercial real estate in a variety of sales and leasing transactions.

Bryan has consistently performed at the top of Welsh's office brokerage division earning several awards for production. In the past ten years he has completed over 500 transactions for over 2.5 million square feet of office product sold or leased.

Success Stories

Working on behalf of ING Direct, Bryan managed the development of a new 75,000 square foot office build-to-suit. ING relied on Bryan's market expertise to acquire land, select the developer, architect and general contractor and negotiate lease terms.

New England Financial hired Bryan to represent them in the relocation of their offices in Minnetonka. Bryan conducted a comprehensive market evaluation to assess all sale and lease options and determined that leasing 30,000 square feet at the Carlson Center development in Minnetonka was the best solution. By identifying the building site, negotiating a cost-effective lease and managing the construction process, Bryan secured a prominent location and cost-efficient office location for New England Financial.

Education and Training

- Bachelor of Science, Marketing and Speech, St. Cloud State University
- Certified Commercial Investment member (CCIM) designation

Professional Memberships

- National Association of Industrial and Office Properties (NAIOP)
- Minnesota Commercial Association of Realtors (MNCAR)
- St. Cloud State Real Estate Alumni Association

Representative Client List

- US Bank
- ING
- ING Direct
- IPG Group
- Opus
- Rasmussen College
- Duke
- AOP
- Med Net Solutions
- Rottlund Homes
- Dunbar Development