



Judd Welliver

VICE PRESIDENT
Minneapolis-St. Paul



judd.welliver@colliers.com

EDUCATION

Bachelor's Degree, Finance
University of St. Thomas

Real Estate License, State
of Minnesota

AFFILIATIONS

National Association
of Industrial and Office
Properties (NAIOP)

Minnesota Commercial
Association of Realtors
(MNCAR)

AWARDS

Rising Star of the Year, 2010
MNCAR Awards

CoStar Power Broker, 2008,
2009, 2010, 2011

Rookie of the Year, 2007
NAI Welsh

Best of the Best, 2010
NAI Welsh

Best of the Best, 2011
Colliers International

CONTACT DETAILS

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AREA OF EXPERTISE

Judd Welliver is an integral part of the Colliers International Industrial team, one of the most active, well-established and respected industrial teams in the Twin Cities. An aggressive, disciplined and highly-motivated sales professional, Judd approaches every assignment with the goal of creating 100% client satisfaction to landlords, tenants, buyers, and sellers.

Judd represents a variety of clients, including institutional and entrepreneurial owners. Working on behalf of his clients, Judd collects detailed market information including vacancies, lease expirations, transaction data, and ownership information and applies it to the market to obtain space.

Specializing in office and industrial properties in the Western submarket, Judd's portfolio includes 40 buildings consisting of over 2 million square feet. With a completion rate of over 60 transactions per year, Judd consistently ranks among Welsh's top brokers in transaction volume. Since joining Colliers International (formerly NAI Welsh) in 2006, he has completed over 400 lease and sale transactions totaling over 4 million square feet.

PROFESSIONAL ACCOMPLISHMENTS

Judd was selected as the National Association of Industrial and Office Properties (NAIOP) market expert for 2010-2011, and charged with creating and delivering the Southwest Suburban Market Update to its 800 members. Judd has also been awarded the Rising Star of the Year Award from MNCAR in 2010, the CoStar Power Broker awards for four years running, the 2007 Rookie of the Year award from NAI Welsh, and a Top 20% Producer in 2010 and 2011.

REPRESENTATIVE CLIENT LIST

GSB Development
First Industrial Realty Trust
Cambridge Investments
Rotenberg Companies
Carlson Real Estate
Welsh Property Trust
Otness Management
Hoyt Properties
NatureWorks, LLC
Northstar Balloons, LLC