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Judd Welliver Associate, NAI Welsh

Judd Welliver is an integral part of our NAI Welsh Industrial team, one of the most active, well-established, and respected industrial teams in the Twin Cities metro area. An aggressive, disciplined, and highly motivated sales professional, Judd approaches every assignment with the goal of creating 100% client satisfaction.

As an Associate, Judd represents a variety of institutional and entrepreneurial owner and tenant clients. Working on behalf of clients, Judd collects detailed market information including vacancies, lease expirations, transaction data, and ownership information and applies it to the market to obtain space.

Specializing in office and industrial properties in the Southwest market, Judd's portfolio includes 40 buildings consisting of nearly 2 million square feet. With a completion rate of over 50 transactions per year, Judd consistently ranks among our top brokers in transaction volume.

Success Stories

Judd put his knowledge of commercial real estate to good use as he represented BGK Equities in the disposition of a 73,329 square foot office and showroom facility in Minnetonka. He also represented Value Merchandise International in a six and a half year lease for their 25,000 square foot distribution center in Plymouth.

Education and Training

- Bachelors Degree, Financial Management, University of St. Thomas
- Real Estate License, State of Minnesota

Professional Memberships

- National Association of Industrial and Office Properties (NAIOP)
- Minnesota Commercial Association of Realtors (MNCAR)
- Eden Prairie Chamber of Commerce

Representative Client List

- GSB Development
- High Street Equity Advisors
- First Industrial Realty Trust
- Interbank
- CSM Corporation

Awards

- CoStar Power Broker
- 2007 Rookie of the Year, NAI Welsh