



Jeff Jiovanazzo

VICE PRESIDENT
Minneapolis-St. Paul



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EDUCATION

Bachelor's Degree, Financial
Economics, Gustavus
Adolphus College

MEMBERSHIPS

Minnesota Commercial
Association of Realtors
(MNCAR)

National Association of
Industrial and Office
Properties (NAIOP)

REPRESENTATIVE CLIENT LIST

Arthur Goldner & Associates
Carpenter Land Company
First Industrial Realty Trust

GE

GSB Development

High Street Equity Advisors

REEF

UBS

CONTACT DETAILS

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AREA OF EXPERTISE

Representing landlords, tenants, buyers, and sellers, Jeff Jiovanazzo possesses the skills and market knowledge of a successful sales and leasing professional in the Leasing and Brokerage Division of Colliers International. Since joining Colliers International (formerly NAI Welsh) in 1998, Jeff has focused on leasing and selling property and land in the western suburbs of the Twin Cities market. Jeff is consistently ranked one of our top brokers, completing in excess of 60 transactions per year.

In working with owners, Jeff prepares presentations, gathers market information as it relates to the owner's property, provides comprehensive reports regarding sale or leasing activity, conducts property showings and negotiates sale/lease terms on behalf of the seller/landlord. Currently, Jeff's portfolio includes fifty-four buildings consisting of more than 2.7 million-square-feet of space.

PROFESSIONAL ACCOMPLISHMENTS

Tenants also rely on Jeff's expertise to assist them with site searches, space plan development, lease negotiation and the facilitation of move-in. For example, Jeff

represented Cell Computing in their recent relocation to Minnetonka. During the transaction, Jeff dealt with local Cell Computing executives, corporate executives in San Jose, California, and partners of Cell Computing's controlling corporation, Panasonic/Fujitsu, in Tokyo, Japan. Jeff earned the CoStar Power Broker "Best of the Best" award three times.